GRAND JUNCTION REGIONAL AIRPORT



BOARD PACKET

April 18, 2023

Grand Junction Regional Airport Authority



Date: **April 18, 2023**

Location:

GRAND JUNCTION REGIONAL AIRPORT 2828 WALKER FIELD DRIVE **GRAND JUNCTION, CO 81506** AIRPORT TERMINAL - 3rd FLOOR CONFERENCE ROOM

Electronic Meeting

Link: https://us02web.zoom.us/j/82238253045?pwd=Tm41Y2g3RFVXWTNyRThhOU9MeHdmZz09

Time: 11:30 AM

REGULAR MEETING AGENDA

- Call to Order I.
- II. Pledge of Allegiance
- **Approval of Agenda** III.
- IV. **Commissioner Comments**

V. **Citizens Comments**

The Grand Junction Regional Airport Authority welcomes respectful public comments at its meetings. The Citizens Comment section is open to all individuals that would like to comment. If you wish to speak under the Citizens Comment portion of the agenda, please e-mail your comment to the Board Clerk (boardclerk@gjairport.com) 15 minutes prior to the meeting. Comments not related to specific agenda items will be addressed during the citizen comment section of the agenda. Citizen comments related to a specific action item will be addressed during the discussion of that action item. The Board Chair will indicate when you may come forward and comment. Please state your name for the record. Presentations are limited to three minutes and yielding time to others is not permitted. Speakers are to address the Chair, not each other or the audience, and are expected to conduct themselves in an appropriate manner. The use of abusive or profane language shall not be allowed. No debate or argument between speakers and/or members of the audience shall be permitted.

VI. **Consent Agenda**

A.	March 21, 2023 Meeting Minutes	1
	- Approve the March 21, 2023 Board Meeting Minutes.	
В.	Runway/Taxiway Restriping	2
	- Authorize Executive Director or her designee to expend \$33.474 for	or the restriping

IX.	Adjo	purnment	
VIII.	Any	other business which may come before the Board	
	C.	Capital Improvement Plan Update (Colin Bible)	
	В.	Finance Report (Travis Boyd)	5
	A.	Activity Report (Harrison Earl)	
VII.	Staf	f Reports	
		 Authorize the Board Chairman to execute a Grant Agreement with CDOT for funding in support of the Airport Internship Program. 	
	D.	Colorado Discretionary Aviation Grant Offer and Agreement, CDOT - Airpo Operations and Administration Intern	rt 4
		 Authorize Executive Director or her designee to expend \$22,250 for rubber removal from Straight Stripe for annual removal of rubber build-up of Runway 11/29. 	
	C.	Runway Rubber Removal	3
		from Straight Stripe of portions of Runway 11/29 and Taxiway A.	



Grand Junction Regional Airport Authority Board Regular Board Meeting

Meeting Minutes March 21, 2023

REGULAR BOARD MEETING

I. Call to Order

Mr. Tom Benton, Board Chairman, called the Meeting of the Grand Junction Regional Airport Authority Board to order at 11:30 AM on March 21, 2023 in Grand Junction, Colorado and in the County of Mesa. The meeting was hosted in the 3rd floor conference room as well as electronically.

Commissioners Present:

Tom Benton (Chairman)
Clay Tufly (Vice Chairman)

Ron Velarde Linde Marshall Randall Reitz

Airport Staff:

Travis Boyd
Dan Reimer (Counsel)
Dylan Heberlein
Ben Peck
Cameron Reece (Clerk)
Victoria Hightower

Guests:

Jeremy Lee, Mead and Hunt Colin Bible, Garver Allison Thomas, Garver Brad Rolf, Mead and Hunt Seth Aesoph, Sequent Nathan Deal, Daily Sentinel

II. Pledge of Allegiance

III. Approval of Agenda

Commissioner Velarde made a motion to approve the March 21, 2023 Board Agenda. Commissioner Tufly seconded the motion. Voice Vote: All Ayes; motion carried.

IV. Commissioner Comments

Commissioner Benton commented and thanked Human Resource Manager Victoria Hightower for her years of service at the airport and wished her luck with her new opportunity.

V. Citizen Comments

No Citizen Comments were made.

VI. Consent Agenda

A. February 21, 2023 Meeting Minutes

Approve the February 21, 2023 Board Meeting Minutes.

B. 2023 Airport Goals

Adopt the 2023 Goals for the Grand Junction Regional Airport.

C. ARFF Truck Tires Purchase

Approve the purchase and installation of ARFF Truck (ARFF 1) tires not to exceed \$17,513.20 of Airport funds and authorize the Executive Director, or her designees to sign the related purchase documents.

Commissioner Velarde made a motion to approve the Consent Agenda. Commissioner Tufly seconded the motion. Voice Vote: All Ayes; motion carried.

VII. Action

A. Executive Director Employment Contract Amendment

Approve the proposed fourth amendment to the Executive Director's Employment Agreement.

Commissioner Reitz made a motion to Approve the proposed fourth amendment to the Executive Director's Employment Agreement. Commissioner Tufly seconded the motion. Voice Vote: All Ayes; motion carried.

B. Mead & Hunt Task Order No. 10 - FY 2023 Pavement Design

Approve Mead & Hunt Task Order No. 10 in the amount of \$1,487,410 to design the pavement for the runway replacement program, provide program management and grant support for these efforts, and authorize the Chairman to sign the Task Order.

C. Garver Task Order No. 10 – FY 2023 Pavement Design and Runway Replacement Program Coordination

Approve Garver Task Order No. 10 in the amount of \$292,000 to provide long-range program management support and FY 2023 Runway Pavement design coordination for the runway replacement program and authorize the Chairman to sign the Task Order.

Commissioner Tufly made a motion to Approve Item B; Mead & Hunt Task Order No. 10 in the amount of \$1,487,410 to design the pavement for the runway replacement program, provide

program management and grant support for these efforts, and authorize the Chairman to sign the Task Order, and Item C; Garver Task Order No. 10 in the amount of \$292,000 to provide long-range program management support and FY 2023 Runway Pavement design coordination for the runway replacement program and authorize the Chairman to sign the Task Order. Commissioner Marshall seconded the motion. Voice Vote: All Ayes; motions carried.

VIII. Staff Reports

- A. Activity Report (Harrison Earl)
- B. Finance and Activity Report (Travis Boyd)
- C. Capital Improvement Plan Update (Colin Bible)

IX. Any other business which may come before the Board

Commissioner Benton asked Legal Counsel to report on HB-231156. Mr. Dan Reimer was happy to announce the bill has been approved through the State House & Senate. The Colorado Airport Authority Act was led by House Representative Rick Taggart. Mr. Reimer consulted the board on how the Act will affect the Authority. Mr. Reimer reported this is a significant milestone for Airport Authorities.

X. Adjournment

The meeting adjourned at approximately 12:37pm

Audio recording of the complete meeting can be found at https://giairport.com/Board Meetings

Tom Benton, Board Chairman		
ATTEST:		
Cameron Reece, Clerk to the Board		

Grand Junction Regional Airport AuthorityAgenda Item Summary

TOPIC:	Runway/Taxiway Restriping	9	
PURPOSE:	Information	Guidance □	Decision ⊠
RECOMMENDATION:	Authorize Executive Director from Straight Stripe of portion		end \$33,474 for the restriping d Taxiway A.
SUMMARY:	Staff anticipates the need to Taxiway A this spring/sumr removal on Runway 11/29.	1 11	d portions of Runway 11/29 and indent of the planned rubber
	Staff requested price quotate the desired restriping, consist Straight Stripe provided the	stent with the Purchasing	•
REVIEWED BY:	Finance Director and Legal	Counsel	
FISCAL IMPACT:	\$33,474		
ATTACHMENTS:	Straight Stripe Quotation		
STAFF CONTACT:	Dylan Heberlein dheberlein@gjairport.com (970) 852-7927		



Grand Junction Airport Contractor: Estimate # 60159 2828 Walker Field Dr. Address:

Grand Junction, Colorado 81506 970-852-7927 Phone / Fax:

Contact / Email: Dylan Heberlein dheberlein@gjairport.com/

CO Contractors License #: 20101637509 Project Number: Estimate By:

Date Submitted: 4.11.2023

Total 1 Year budget

55,724.95

Runway 11/29 Rubber Removal and Restriping - Two Year Budget Project Name: Jake Adams Project Location: Cell: 435.669.6478 Grand Junction, CO DBW: Item # Item Description Quantity U of M **Unit Price** Total YEAR ONE - Runway 11/29 Rubber Removal Mobilization - Rubber Removal LS \$ 3,500.00 \$ 3,500.00 Runway 11/29 Rubber Removal 50' x 5000' (excluding eastern end 1,300') 250,000 SF \$ 0.075 \$ 18,750.00 GJT to provide dumpsite for removal debris - SSP will provide water RWY 11/29 Rubber Removal Total 22,250.00 GJT to provide and set up as needed RWY lighted X's and Closures YEAR ONE - Runway 11/29 & Taxiway Alpha Restriping with Borders 3.000.00 3.000.00 Mobilization - Permanent Pavement Markings 1 Fach \$ \$ \$ Permanent Pavement Markings - With Reflective Media(excluding eastern end 1,300') 55,409 SF 0.55 \$ 30,474.95 White Markings Approx. 34,986 SF Black Marking Approx. 5,116 SF Taxiway Alpha Approx. 15,307 SF Pavement Markings Total 33,474.95 GJT to provide and set up as needed RWY lighted X's and Closures YEAR ONE BUDGET \$ 55,724.95 Bid using the following per email 1.12.2023 from Dylan Heberlein: (ear One: Rubber removal of 11/29 at approximately 50x5000' excluding the eastern 1,300' (ear One: Restriping of 11/29 excluding the eastern 1,300' - Shoulder Edge line and Centerline Skips Restriping of Taxiway A centerline, including the enhanced centerline at each connector. We will not do the hold position lines/markings. We will not do the portion that enters Runway 22 and stop at the associated hold line

This estimate is valid for a period of 90 days from the date of this estimate. Any invoice submitted by our company shall be due 30 days after the date of such invoice. Any invoice not paid within the 30 day period

will accrue interest at a rate of 21% per annum until paid in full. Furthermore, in the event collection activities become necessary, our company shall be entitled to recover

all of its costs incurred in the collection of the amounts due and owing under this estimate, including but not limited to attorneys' fees and court costs. The person signing below warrants and represents that he/she is authorized to sign this Estimate for and on behalf of any company which he/she may represent relative to the work to be performed under the Estimate, and has the pull power and authority to bind the company. A signed estimate serves as a legal "Notice To Proceed"

Customer Name (printed):	Title:	
Signature:	Date:	

Grand Junction Regional Airport AuthorityAgenda Item Summary

TOPIC:	Runway Rubber Removal		
PURPOSE:	Information	Guidance □	Decision ⊠
RECOMMENDATION:		or or her designee to expend \$2 ual removal of rubber build-up	
SUMMARY:	that accumulates from aircrasuitably maintain the Airpor planned restriping of Runwa Staff requested price quotati the desired rubber removal,	val of rubber on the runway su ft landings, consistent with ou t and its runways. This work is y 11/29 and Taxiway A. ons from three firms known to consistent with the Purchasing lowest bid of the contractors the	r federal obligation to sindependent of the be qualified to perform and Procurement Policy.
REVIEWED BY:	Finance Director and Legal	Counsel	
FISCAL IMPACT:	\$22,250		
ATTACHMENTS:	Straight Stripe Quotation		
STAFF CONTACT:	Dylan Heberlein dheberlein@gjairport.com (970) 852-7927		



Grand Junction Airport Contractor: Estimate # 60159 2828 Walker Field Dr. Address:

Grand Junction, Colorado 81506 Phone / Fax: 970-852-7927

Contact / Email: Dylan Heberlein dheberlein@gjairport.com/

CO Contractors License #: 20101637509 Project Number: Estimate By:

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Total 1 Year budget 55,724.95

Date Submitted: 4.11.2023

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Customer Name (printed):	Title:
Signature:	Date:

Grand Junction Regional Airport Authority

Agenda Item Summary

TOPIC:		ry Aviation Grant Off nd Administration Int	er and Agreement, CDOT - erns.
PURPOSE:	Information 🗵	Guidance 🗆	Decision ⊠
RECOMMENDATION:		Chairman to execute t of the Airport Interi	a Grant Agreement with CDOT nship Program.
SUMMARY:	salaries of two full-ti and one Administrat wage cost of both in funded by the Airpor period of (1) one yea	me intern positions: of ion Intern. This grant terns. The other 50%, It Authority. This inter Ir and will provide two Igh hands-on experies	rant that will help fund the one Airport Operations Intern will provide 50% of the gross plus employment taxes, will be raship program will be for a poindividuals the opportunity to nce in Airport Operations or
	multiple interns in va	rious departments. T	rogram in the past, employing he State has expressed its ience this offers to the
	help guide the interr to make a job offer t individuals start wor	is through their exper o successful applicant	chedule have been developed to ience at the Airport. Staff plans is in late April and have the al impact of this project is document.
REVIEWED BY:	Operations Director	and Legal Counsel	
FISCAL IMPACT:	State: \$37,440 Local: \$48,642 Total: \$86,082		
ATTACHMENTS:	GJRAA Fiscal Impact	Summary	
STAFF CONTACT:	Travis Boyd Director of Finance a Email: tboyd@gjairp Phone: 970-248-858	ort.com	

Grand Junction Regional Airport Authority

Finance Department

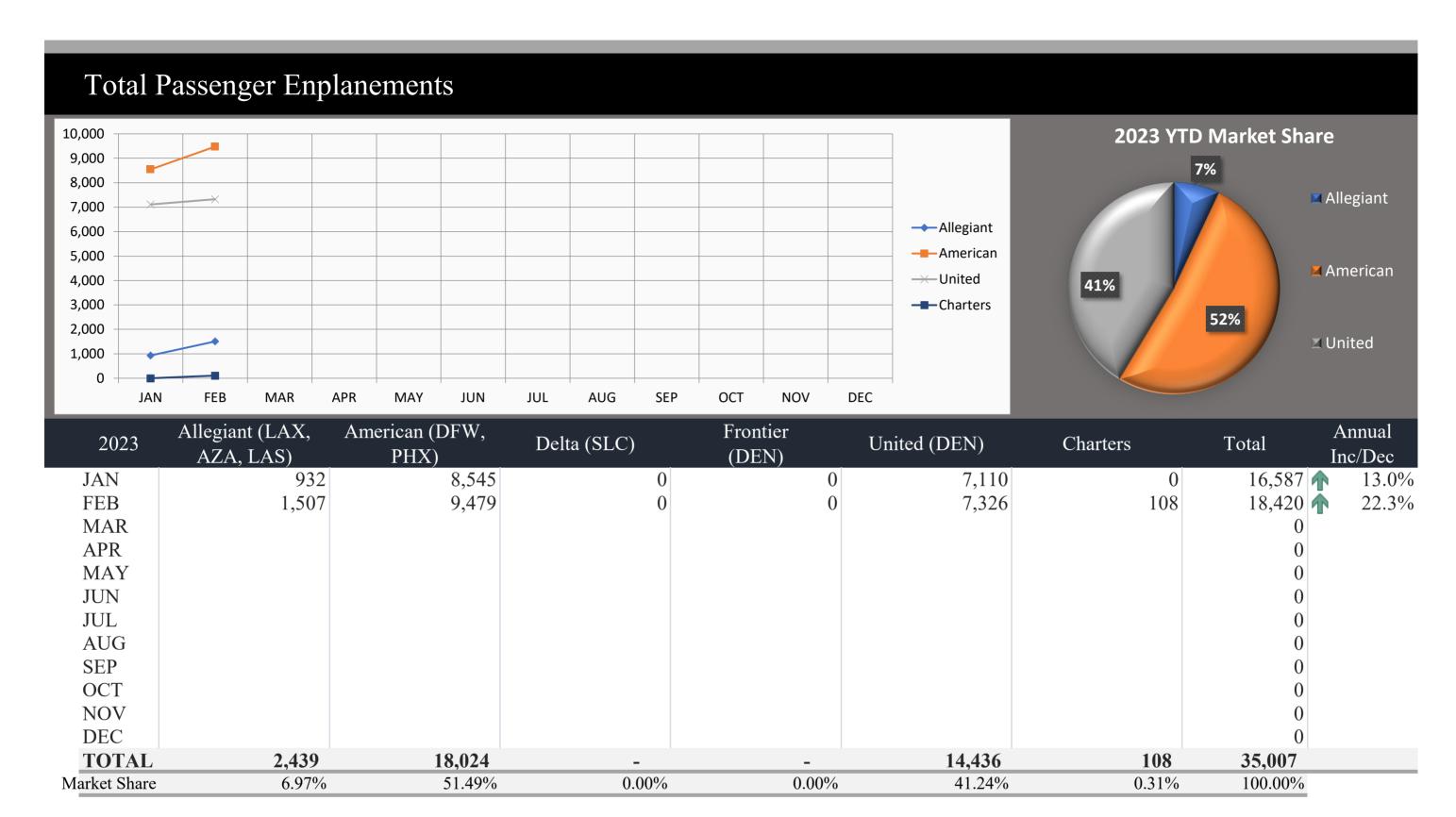
Budget Year 2023
Fiscal Impact Analysis

Project: Internship Program

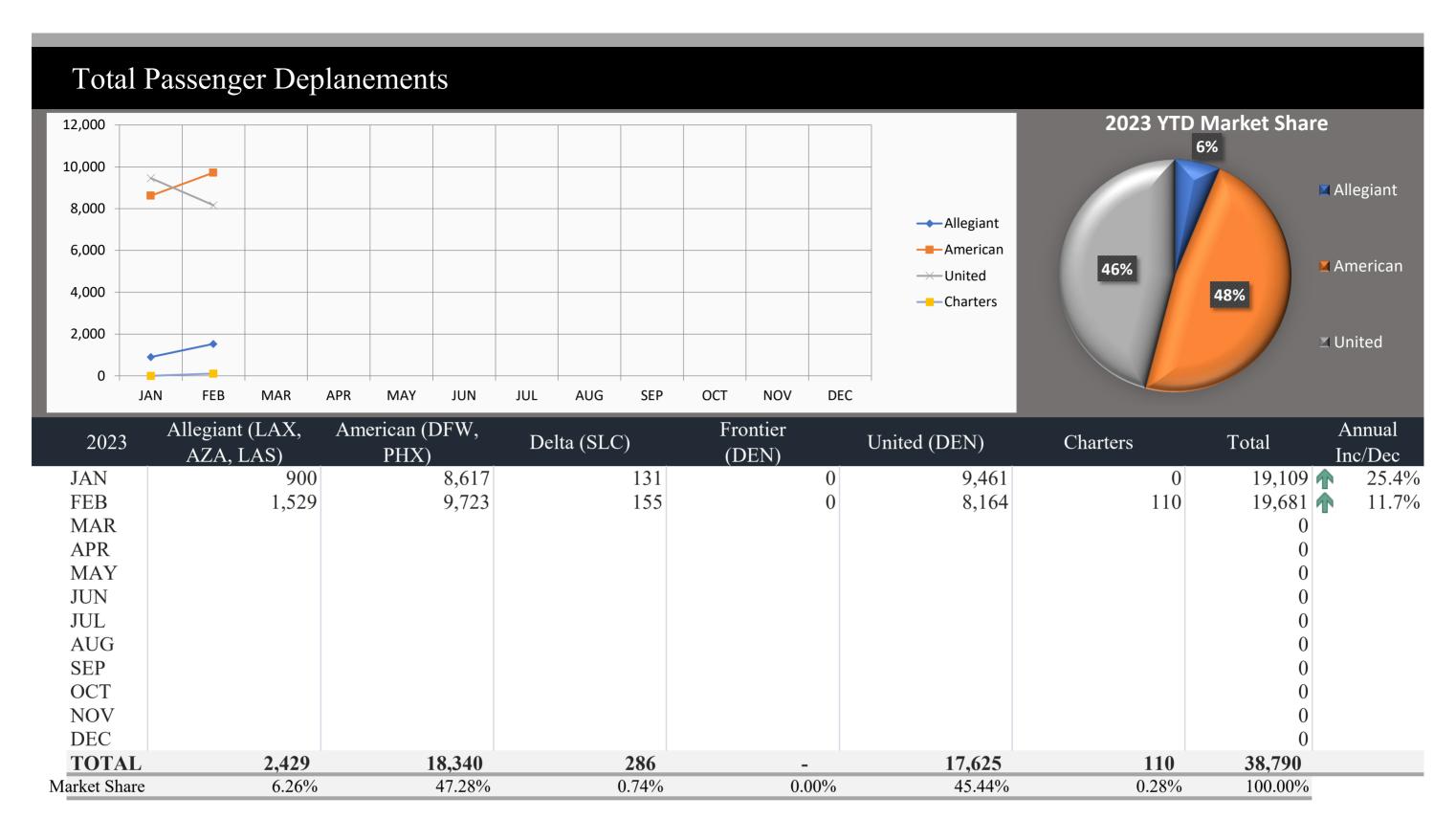
	Operations	Administration	Program
	Intern	Intern	Total
Hours Budgeted for Program	2080	2080	4160
Hourly Wage (in \$)	18.00	18.00	36.00
Employer Tax Obligation per Hour (@ 14.96%)	2.6928	2.6928	5.3856
Total Expenditure (in \$)	43,041.02	43,041.02	86,082.04
CDOT Grant Contribution (50% of Hourly wages)	18,720.00	18,720.00	37,440.00
GRJAA Net Expenditure	24,321.02	24,321.02	48,642.04

GRAND JUNCTION REGIONAL AIRPORT

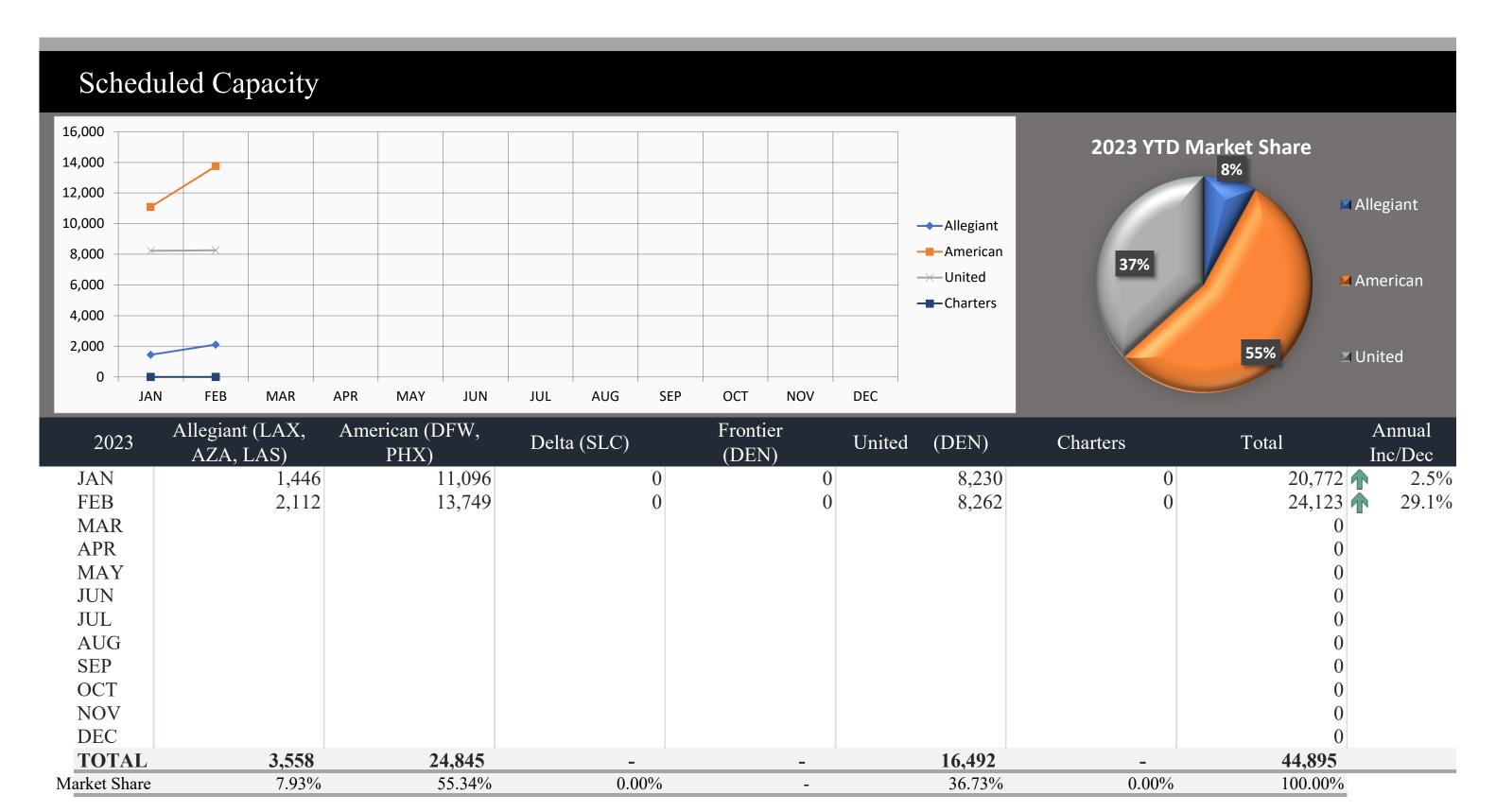
February 2023 DATA & STATISTICS



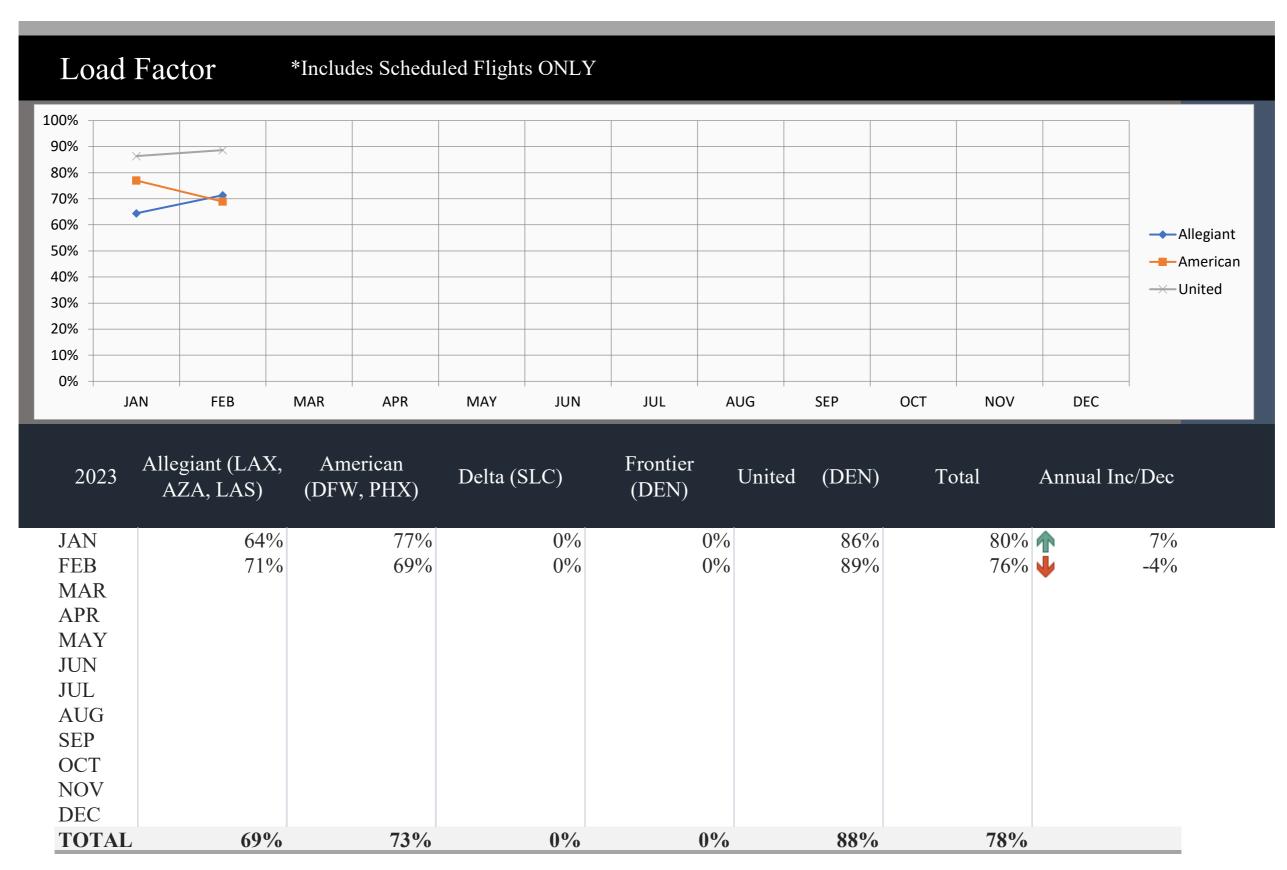
2022	Allegiant (LAX,	American (DFW,	Delta (SLC)	Frontier	United (DEN)	Charters	Total
2022	AZA, LAS)	PHX)		(DEN)		Charters	Total
JAN	2,180	7,420	975	88	4,013	0	14,676
FEB	2,220	7,199	0	0	5,637	0	15,056
MAR	2,327	7,540	0	0	8,108	177	18,152
APR	1,240	9,790	0	131	8,083	0	19,244
MAY	1,142	9,582	0	435	9,064	94	20,317
JUN	1,764	9,237	0	369	7,980	0	19,350
JUL	2,710	9,019	0	560	8,302	0	20,591
AUG	1,764	9,669	0	246	8,421	0	20,100
SEP	1,185	10,932	0	0	9,860	0	21,977
OCT	1,206	11,578	0	0	10,743	0	23,527
NOV	1,039	10,744	0	0	7,483	0	19,266
DEC	1,034	8,335	0	0	7,157	0	16,526
TOTAL	19,811	111,045	975	1,829	94,851	271	228,782
Market Share	8.66%	48.54%	0.43%	0.80%	41.46%	0.12%	100.00%



2022	Allegiant (LAX, AZA, LAS)	American (DFW, PHX)	Delta (SLC)	Frontier (DEN)	United (DEN)	Charters	Total
JAN	2,141	7,474	874	69	4,682	0	15,240
FEB	2,066	7,829	147	0	7,404	181	17,627
MAR	2,135	7,527	81	0	9,341	0	19,084
APR	1,270	9,715	0	133	7,823	0	18,941
MAY	1,154	9,654	0	423	8,790	67	20,088
JUN	1,727	8,858	0	407	8,145	0	19,137
JUL	2,633	8,617	0	624	8,136	0	20,010
AUG	1,763	9,173	0	242	8,414	0	19,592
SEP	1,083	10,525	0	0	10,147	0	21,755
OCT	1,165	10,457	0	0	10,702	0	22,324
NOV	1,071	10,341	0	0	7,724	0	19,136
DEC	989	9,205	0	0	8,132	0	18,326
TOTAL	19,197	109,375	1,102	1,898	99,440	248	231,260
Market Share	8.30%	47.30%	0.48%	0.82%	43.00%	0.11%	100.00%



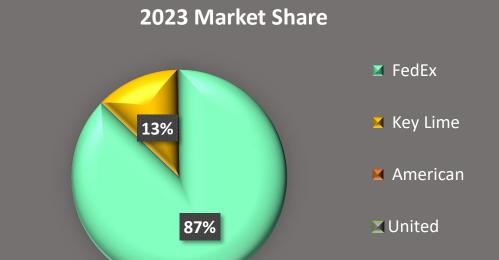
2022	Allegiant (LAX, AZA, LAS)	American (DFW, PHX)	Delta (SLC)	Frontier (DEN)	United (DEN)	Charters	Total
JAN	4,599	9,766	1,300	180	4,416	0	20,261
FEB	3,246	8,848	0	0	6,592	0	18,686
MAR	2,862	8,044	0	0	9,598	0	20,504
APR	1,779	10,999	0	558	8,790	0	22,126
MAY	1,434	10,571	0	1,488	10,206	186	23,885
JUN	2,202	10,468	0	1,116	8,490	0	22,276
JUL	3,078	10,693	0	1,488	9,498	0	24,757
AUG	2,274	11,980	0	558	10,158	0	24,970
SEP	1,425	12,677	0	0	12,676	0	26,778
OCT	1,545	12,762	0	0	11,562	0	25,869
NOV	1,362	13,717	0	0	10,266	0	25,345
DEC	1,494	12,587	0	0	10,770	0	24,851
TOTAL	27,300	133,112	1,300	5,388	113,022	186	280,308
Market Share	9.74%	47.49%	0.46%		40.32%	0.07%	98.08%



2022	Allegiant (SNA, AZA, LAS)	American (DFW, PHX, LAX)	Delta (SLC)	Frontier (DEN)	United (DEN)	Total
JAN	47%	79%	75%	49%	91%	72%
FEB	68%	81%	0%	0%	85%	81%
MAR	81%	88%	0%	0%	84%	89%
APR	70%	89%	0%	23%	92%	87%
MAY	80%	91%	0%	29%	89%	85%
JUN	80%	87%	0%	33%	84%	87%
JUL	88%	84%	0%	38%	87%	83%
AUG	78%	79%	0%	44%	83%	80%
SEP	83%	86%	0%	0%	86%	82%
OCT	78%	91%	0%	0%	93%	91%
NOV	76%	78%	0%	0%	86%	76%
DEC	69%	66%	0%	0%	83%	67%
TOTAL	73%	83%	73%	83%	84%	82%

2023 Enplaned and Deplaned Airfreight - Lbs

Enplaned Freight 513,474 Deplaned Freight 878,681 Enplaned Freight 588,467 Deplaned Freight 816,291



Enplaned	FedEx	Key Lime	American	United	Total	YTD Total	Annual Inc/Dec
JAN FEB	250,575 220,287	25,894 16,565	- 84	55 14	276,524 236,950	276,524 513,474	*
MAR APR					-		
MAY JUN					-		
JUL AUG					-		
SEP OCT					-		
NOV DEC					-		
TOTAL	470,862	42,459	84	69	513,474	513,474	
Market Share	91.70%	8.27%	0.02%	0.01%	100.00%		

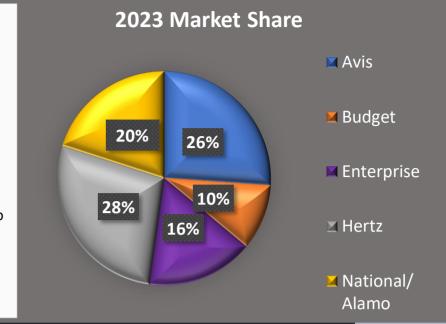
Deplaned	FedEx	Key Lime	American	United	Total	YTD Total	Month over Month Inc/Dec
JAN	380,660	64,871	2,732	105	448,368	448,368	27.2%
FEB	362,156	67,111	927	119	430,313	878,681	-7.2%
MAR					-		
APR					-		
MAY					-		
JUN					-		
JUL					-		
AUG					-		
SEP					-		
OCT					-		
NOV					_		
DEC					_		
TOTAL	742,816	131,982	3,659	224	878,681	878,681	
Market Share	84.54%	15.02%	0.42%	0.03%	100.00%		

2023 Aircraft Operations

			Itinerant				LOCAL		
2023	Air Carrier	Air Taxi	General Aviation	Military	TOTAL ITINERANT	Local Civilian	Local Military	TOTAL LOCAL	TOTAL
JAN	625	647	1,410	74	2,756	1,278	20	1,298	4,054
FEB	552	476	1,411	128	2,567	820	70	890	3,457
MAR					0			0	0
APR					0			0	0
MAY					0			0	0
JUN					0			0	0
JUL					0			0	0
AUG					0			0	0
SEP					0			0	0
OCT					0			0	0
NOV					0			0	0
DEC					0			0	0
TOTAL	1,177	1,123	2,821	202	5,323	2,098		2,188	7,511
Historical Data	2018	2019	2020	2021	2022	2023	2022-2023 Inc/Dec		
JAN	3,320	3,425	3,713	4,904	4,477	4,054	-9.45%		
FEB	2,945	3,473	4,378	4,195	4,672	3,457	-26.01%		
MAR	3,931	4,119	3,241	4,710	4,636	_			
APR	3,670	3,378	2,436	4,238	4,357	_			
MAY	3,908	4,075	3,826	4,514	5,235	_			
JUN	4,287	4,293	4,588	5,000	4,785	_			
JUL	1 1	4,348	4,784	5,014	4,039	_			
AUG	5,139	4,256	5,436	4,858	4,983	-			
SEP	4,161	3,941	4,777	5,355	4,890	_			
OCT	4,600	4,004	5,216	5,095	5,171	_			
NOV	4,092	3,811	4,612	4,841	3,974	_			
DEC	,	4,216	4,532	4,269	3,746	-			
TOTAL	48,860	47,339	51,539	56,993	54,965	7,511			





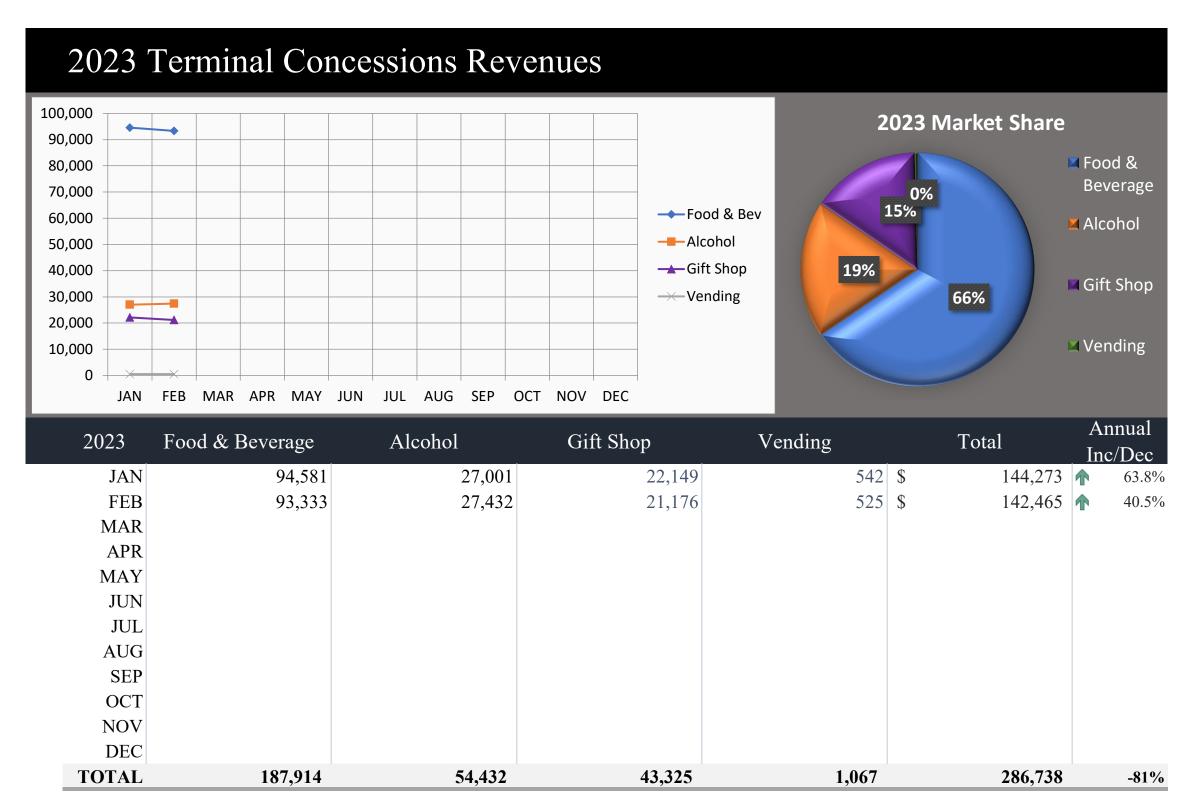


2023	Avis	Budget	Enterprise	Hertz	National/ Alamo	Total	YTD Total	Annual YTD Inc/Dec
JAN	181,827	65,487	123,652	188,798	143,046	702,810	702,810	
FEB	190,145	75,821	107,590	206,867	142,539	722,962	1,425,772	8.8%
MAR						0		
APR						0		
MAY						0		
JUN						0		
JUL						0		
AUG						0		
SEP						0		
OCT						0		
NOV						0		
DEC						0		
TOTAL	371,972	141,309	231,242	395,665	285,585	1,425,772	1,425,772	
Market Share	26.09%	9.91%	16.22%	27.75%	20.03%	100.00%		

2022	Avis	Budget	Enterprise	Hertz	National/ Alamo	Total	YTD Total
JAN	176,166	89,345	95,880	224,219	103,471	689,081	689,081
FEB	143,863	96,759	72,822	214,043	93,316	620,803	1,309,884
MAR	240,024	122,561	88,755	319,526	126,531	897,398	2,207,282
APR	227,825	135,356	118,265	321,883	149,140	952,468	3,159,751
MAY	253,564	154,634	139,193	388,020	159,108	1,094,518	4,254,269
JUN	307,601	188,738	141,273	410,136	176,650	1,224,398	5,478,667
JUL	291,685	163,564	133,813	412,711	162,717	1,164,489	6,643,157
AUG	272,047	144,127	119,251	386,339	141,719	1,063,483	7,706,640
SEP	279,133	162,152	169,651	350,376	165,881	1,127,193	8,833,832
OCT	305,409	150,280	206,331	378,976	227,963	1,268,961	10,102,793
NOV	163,151	72,511	148,808	253,682	143,677	781,830	10,884,623
DEC	125,971	54,498	132,123	193,037	127,754	633,383	11,518,006
TOTAL	2,786,439	1,534,525	1,566,164	3,852,949	1,777,929	11,518,006	
Market Share	24.19%	13.32%	13.60%	33.45%	15.44%	100.00%	

2023 Parking Revenues 205,000 7,200 7,150 200,000 7,100 195,000 7,050 7,000 190,000 → Gross Revenue 6,950 185,000 Transactions 6,900 6,850 180,000 6,800 175,000 6,750 170,000 6,700 FEB JUN JUL SEP NOV DEC JAN MAR APR MAY AUG OCT YTD Gross Annual YTD Revenue per YTD Transactions Gross Revenue Transactions 2023 Revenue Transaction Inc/Dec 26.57 182,662 6,875 182,662 6,875 \$ 31.1% JAN FEB 7,137 383,724 14,012 \$ 28.17 34.3% 201,062 MAR APR MAY JUN JUL AUG SEP OCT NOV DEC 383,724 14,012 383,724 14,012 \$ 27.39 **TOTAL**

2022	Gross Revenue	Transactions	YTD Gross Revenue	YTD Transactions	Revenue per Transaction	
JAN	121,929	6,017	121,929	6,017	\$ 20.2	26
FEB	122,490	5,838	244,419	11,855	\$ 20.9	8
MAR	132,255	6,876	376,674	18,731	\$ 19.2	23
APR	144,445	7,116	521,119	25,847	\$ 20.3	30
MAY	156,412	7,935	677,531	33,782	\$ 19.7	71
JUN	123,087	7,568	800,618	41,350	\$ 16.2	26
JUL	137,341	8,201	937,959	49,551	\$ 16.7	75
AUG	145,288	8,109	1,083,247	57,660	\$ 17.9	92
SEP	153,041	8,447	1,236,288	66,107	\$ 18.1	2
OCT	178,323	8,716	1,414,611	74,823	\$ 20.4	16
NOV	202,956	7,939	1,617,567	82,762	\$ 25.5	56
DEC	166,129	7,221	1,783,696	89,983	\$ 23.0)1
TOTAL	1,783,696	89,983	1,783,696	89,983	\$ 19.3	82



2022	Food & Beverage	Alcohol	Gift Shop	Vending	Total
JAN	51,472	20,758	12,776	3,070	\$ 88,076
FEB	58,525	24,891	15,427	2,525	\$ 101,369
MAR	65,297	28,772	18,980	2,206	\$ 115,255
APR	60,875	34,303	21,927	2,208	\$ 119,314
MAY	58,830	32,478	25,633	2,317	\$ 119,257
JUN	58,144	27,597	24,343	2,305	\$ 112,388
JUL	63,414	31,535	27,593	2,331	\$ 124,872
AUG	83,768	29,995	30,164	1,900	\$ 145,826
SEP	92,577	34,068	30,497	1,791	\$ 158,933
OCT	101,481	35,545	31,633	1,115	\$ 169,773
NOV	89,651	32,333	25,552	577	\$ 148,112
DEC	81,532	27,861	23,943	543	\$ 133,878
TOTAL	865,567	360,134	288,467	22,886	1,537,054
Market Share	56%	23%	19%	1%	100%

Grand Junction Regional Airport Authority Statements of Changes in Net Position

Unaudited - subject to change

As of Date: 02/28/2023

			Month					
		02/28/2023	02/28/2023	02/28/2022	Budget	Variance	Prior Year	Variance
		Budget	Actual	PY Actual	Budget \$ Var	Budget % Var	PY \$ Var	PY % Var
	Operating revenue							
	Aeronautical revenue							
	Passenger airline revenue							
1	Passenger airline landing fees	44,000	54,981	38,148	10,981	24.96 %	16,833	44.13 %
2	Terminal rent	116,417	116,967	96,189	550	0.47 %	20,778	21.60 %
3	Other (boarding bridge)	1,844	5,116	2,590	3,272	177.44 %	2,526	97.53 %
	Total Passenger airline revenue	162,261	177,064	136,927	14,803	9.12 %	40,137	29.31 %
	Non-passenger airline revenue							
4	Non-passenger landing fees	8,500	8,543	8,684	43	0.51 %	(141)	(1.62) %
5	Cargo and hangar rentals	4,904	4,904	4,616	-	0.00 %	288	6.24 %
6	Fuel tax	17,552	47,706	35,223	30,154	171.80 %	12,483	35.44 %
7	Fuel Flowage Fees and Sales	32,200	40,316	33,748	8,116	25.20 %	6,568	19.46 %
8	Other (ramp parking, rapid refuel)	667	1,477	600	810	121.44 %	877	146.17 %
	Total Non-passenger airline revenue	63,823	102,946	82,871	39,123	61.30 %	20,075	24.22 %
	Total Aeronautical revenue	226,084	280,010	219,798	53,926	23.85 %	60,212	27.39 %
	Non-aeronautical revenue							
9	Land and building leases	51,563	51,706	48,723	143	0.28 %	2,983	6.12 %
10	Terminal - restaurant & retail	11,000	20,421	14,336	9,421	85.65 %	6,085	42.45 %
11	Terminal - other	15,116	15,406	15,369	290	1.92 %	37	0.24 %
12	Rental cars	108,233	103,525	88,411	(4,708)	(4.35) %	15,114	17.10 %
13	Parking	110,362	178,213	107,123	67,851	61.48 %	71,090	66.36 %
14	Ground Transportation	3,773	5,999	4,004	2,226	59.00 %	1,995	49.83 %
15	Other (advertising, security fee, vending, etc	5,282	3,845	2,074	(1,437)	(27.21) %	1,771	85.39 %
	Total Non-aeronautical revenue	305,329	379,115	280,040	73,786	24.17 %	99,075	35.38 %
	Total Operating revenues	531,413	659,125	499,838	127,712	24.03 %	159,287	31.87 %

Grand Junction Regional Airport Authority Statements of Changes in Net Position

Unaudited - subject to change

	_		Υ	ear to Date								
		02/28/2023	02	2/28/2023	02	2/28/2022		Budget Va	ariance		Prior Year V	ariance
		Budget		Actual		PY Actual	Budge	t \$ Remaining	Budget % Remaining	PY \$ Var		PY % Var
	Operating revenue											_
	Aeronautical revenue											
	Passenger airline revenue											
1	Passenger airline landing fees	\$ 92,000	\$	107,941	\$	74,872	\$	15,941	17.33 %	\$	33,069	44.17 %
2	Terminal rent	232,834		233,933		189,786		1,099	0.47 %		44,147	23.26 %
3	Other (boarding bridge)	3,467		9,892		5,140		6,425	185.32 %		4,752	92.45 %
	Total Passenger airline revenue	328,301		351,766		269,798		23,465	7.15 %		81,968	30.38 %
	Non-passenger airline revenue											
4	Non-passenger landing fees	17,400		18,006		17,623		606	3.48 %		383	2.17 %
5	Cargo and hangar rentals	9,808		9,807		9,232		(1)	(0.01) %		575	6.23 %
6	Fuel tax	35,105		82,565		63,270		47,460	135.19 %		19,295	30.50 %
7	Fuel Flowage Fees and Sales	68,200		83,770		71,462		15,570	22.83 %		12,308	17.22 %
8	Other (ramp parking, rapid refuel)	1,334		2,257		1,440		923	69.19 %		817	56.74 %
	Total Non-passenger airline revenue	131,847		196,405		163,027		64,558	48.96 %		33,378	20.47 %
	Total Aeronautical revenue	460,148		548,171		432,825		88,023	19.13 %		115,346	26.65 %
	Non-aeronautical revenue											
9	Land and building leases	103,126		103,412		97,549		286	0.28 %		5,863	6.01 %
10	Terminal - restaurant & retail	23,000		39,086		26,652		16,086	69.94 %		12,434	46.65 %
11	Terminal - other	30,232		30,812		30,738		580	1.92 %		74	0.24 %
12	Rental cars	223,122		204,389		182,281		(18,733)	(8.40) %		22,108	12.13 %
13	Parking	230,070		339,849		213,364		109,779	47.72 %		126,485	59.28 %
14	Ground Transportation	7,865		10,832		7,331		2,967	37.72 %		3,501	47.76 %
15	Other (advertising, security fee, etc.)	9,164		8,830		4,441		(334)	(3.64) %		4,389	98.83 %
	Total Non-aeronautical revenue	626,579		737,210		562,356		110,631	17.66 %		174,854	31.09 %
	Total Operating Revenues	\$ 1,086,727	\$	1,285,381	\$	995,181	\$	198,654	18.28 %	\$	290,200	29.16 %

Grand Junction Regional Airport Authority Statements of Changes in Net Position Unaudited - subject to change

		Year to Date									
		C	02/28/2023	0:	2/28/2023	0	2/28/2022	Budget Va	riance	Prior Year V	/ariance
			Budget	Actual		PY Actual		Budget \$ Variance Budget % Variance		PY \$ Var	PY % Var
	Operating expenses										
16	Personnel compensation and benefits	\$	503,315	\$	416,938	\$	415,592	(86,377)	(17.16) %	1,346	0.32 %
17	Communications and utilities		89,494		77,968		65,429	(11,526)	(12.88) %	12,539	19.16 %
18	Supplies and materials		115,388		140,491		103,374	25,103	21.76 %	37,117	35.91 %
19	Contract services		137,999		82,134		100,208	(55,865)	(40.48) %	(18,074)	(18.04) %
20	Repairs & maintenance		104,667		66,789		55,368	(37,878)	(36.19) %	11,421	20.63 %
21	Insurance		25,166		24,589		22,443	(577)	(2.29) %	2,146	9.56 %
22	Training, Travel, & Air Service Development		29,116		33,681		32,447	4,565	15.68 %	1,234	3.80 %
23	Other Expense (marketing, professional dues, ϵ		19,500		13,727		9,242	(5,773)	(29.61) %	4,485	48.53 %
24	Contingency Expense		-		-		_		0.00 %	_	0.00 %
	Total Operating expenses		1,024,645		856,317		804,103	(168,328)	(16.43) %	52,214	6.49 %
Exce	ss of Operating revenue over (under) expense	\$	62,082	\$	429,064	\$	191,078	366,982	(591.12) %	237,986	(124.55) %
	Non-operating revenue (expenses)										
25	Passenger facility charges		133,100		168,198		151,279	35,098	26.37 %	16,919	11.18 %
26	Interest income		5,500		85,042		5,445	79,542	1,446.22 %	79,597	1,461.84 %
27	Interest expense		(118,168)		(117,975)		(123,075)	193	0.16 %	5,100	(4.14) %
28	Customer facility charges		82,247		71,216		72,480	(11,031)	(13.41) %	(1,264)	(1.74) %
29	Capital contributions		34,843,823		1,959,388		233,824	(32,884,435)	(94.38) %	1,725,564	737.98 %
29	Capital expenditures		(40,764,795)		(2,021,029)		(580,540)	38,743,766	95.04 %	(1,440,489)	248.13 %
30	Non-Capital Contributions		11,834		5,663		9,842	(6,171)	(52.15) %	(4,179)	(42.46) %
31	Debt principal payments		-		-		-	-	0.00 %	-	0.00 %
32	Other		-		-			_	0.00 %		0.00 %
	Total Non-operating revenue (expenses)		(5,806,459)		150,503		(230,745)	5,956,962	102.59 %	381,248	165.22 %
	Excess of revenue over (under) expense	\$	(5,744,377)	\$	579,567	\$	(39,667)	6,323,944	110.09 %	619,234	1,561.08 %

Variance Explanations - February 2023 Revenue Compared to Budget - Preliminary Financial Statements

Feb-23	Feb-23	Feb-22	Budget Var	iance	PY Variar	ice
Budget	Actual	Actual				
21,056	24,123	18,686	3,067	15%	5,437	29%
20,743,072	25,260,785	20,901,817	4,517,713	22%	4,358,968	21%
15,720	18,420	15,056	2,700	15%	3,364	22%
75%	76%	81%		2%		-4%

Note that expenses have not been presented and compared on a monthly basis, because the timing of incurring expenses are more difficult to estimate and the YTD variances are more meaningful. Variance explanations and account explanations have been provided below for revenue accounts that have a forecast to actual variance of more than 5% and where the revenue account makes up at least 5% of the monthly budgeted operating revenue for February (\$26,000).

Operating Revenues:

- 1 <u>Passenger airline landing fees</u> February experienced higher passenger aircraft capacity than expected and diversion landings contributed to higher than budgeted landing fees.
- 6 <u>Fuel tax revenue</u> Fuel tax revenues are on a two month lag. Payments and revenue recognized in February are related to November fuel activity. High fuel prices and increased quantity sold in December drove this increase in revenue.
- 7 <u>Fuel flowage fees and fuel sales</u> Fuel flowage fees are collected from non-commercial fueling at the airport and therefore are driven by GA operations. General Aviation activity exceeded our expectations and this drove this increase from the budget.
- Parking Parking revenue exceeded forecast due to an increase in the parking rates and the fee structure modifications implemented November 1, 2022. Higher than expected enplanements, a longer average length of stay, and a higher average per transaction price are creating higher than expected parking revenue.

Variance Explanations - February 28, 2023 Preliminary Financial Statements

Below are variance explanations for revenue and expense accounts where a budget variance of more than 5% and where the revenue or expense category makes up at least 5% of the YTD operating budget of \$54,000 for revenue and \$62,000 for all non-capital expenses and non-operating revenues.

Seat Capacity
Passenger Landed Weight
Enplanements
Load Factor

YTD February- 23 Budget	YTD February-23 Actual	YTD February- 22 Actual	Budget Var	iance	PY Varian	ıce
43,841	44,895	39,077	1,054	2%	5,818	15%
43,280,816	49,650,215	42,118,960	6,369,399	15%	7,531,255	18%
32,771	35,007	29,732	2,236	7%	5,275	18%
75%	78%	76%	3%		2%	

Operating Revenues: Operating revenues were \$198.7K (18.28%) ahead of Budget through February 2023. Parking, fuel tax, fuel flowage fees, and passenger airline landing fees were the main contributing revenue streams contributing to this increase.

- 1 Passenger airline landing fees More scheduled and diversion landings drove higher landing fees than budgeted.
- 7 Fuel flowage fees and fuel sales Fuel flowage fees are collected from non-commercial fueling at the airport and therefore are driven by GA operations. General Aviation activity exceeded our expectations and this drove this increase from the budget.
- 12 Rental Cars Rental car revenue was lower than expected YTD due to lower enplanements in January and less sales volume. Strong February enplanements are decreasing this budget shortfall.
- 13 Parking Parking revenue exceeded budget due to an increase in the parking rates and the fee structure modifications implemented November 1, 2022. Increased enplanements, a longer average length of stay, and a higher price per transaction on average contributed to this increased revenue.

Operating Expenses: Total Operating Expenses through February 2023 were \$168.3K below budget due to underspending in every category apart from Supplies and Materials and Air Service Development. We expect that to smooth out throughout the year.

- 16 Personnel Compensation & Benefits Expenses were below budget due to higher than anticipated vacancy rates.
- 17 Communications and Utilities Both natural gas and electricity expenses were less than budgeted and resulted in some savings.
- 18 Supplies & Materials These expenses were above budget due to higher than anticipated fuel prices.
- 19 Contract Services These expenditures were less than budgeted due to higher than expected AIP eligibility for Planning and Engineering services and fewer expenditures in IT contracted services than planned.
- 20 Repairs & Maintenance We anticipate a baseline of repairs throughout the year of repairs and incur expenses when we encounter maintenance tasks. This cost savings is likely a timing delay and we expect more maintained projects throughout the year.

Non-Operating Revenues and Expenses:

- 25 **PFC Revenue** PFCs are required to be remitted by the airlines collecting them by the last day of the following month it was collected. This revenue is attributed to January GJT ticket sales.
- 28 **CFC Revenue** This revenue was lower than budgeted due to fewer transactions and lower enplanements than anticipated.
- 29 **Capital Contributions & Expenditures** The differences to budgeted amounts in these accounts were attributed to construction activity. The construction work is budgeted in total for the entire year. These expenditures are largely driven by the phase of construction to be completed in the reporting period.

Grand Junction Regional Airport Authority Statement of Financial Position - Unaudited, subject to change

		Month Ending 02/28/2023	Month Ending 01/31/2023	Variance
	Assets			
	Current Assets			
	Cash and Cash Equivalents - Unrestricted	\$ 21,567,914	\$ 15,865,237	\$ 5,702,678
	Cash and Cash Equivalents - Restricted	2,764,145	2,673,921	90,225
1	Total Cash and Cash Equivalents	24,332,060	18,539,158	5,792,902
	Accounts Receivable			
	Accounts Receivable - Ops, net of allowance of \$24,000	1,504,041	4,297,208	(2,793,166)
	Accounts Receivable - Capital	5,047,336	7,831,466	(2,784,129)
2	Total Accounts Receivable, Net	6,551,378	12,128,673	(5,577,296)
3	Prepaid Expenses	68,195	81,203	(13,008)
	Total Current Assets	30,951,632	30,749,034	202,598
	Non-Current Assets			
	Capital Assets			
	Capital Assets not subject to depreciation	31,780,573	31,780,573	-
	Capital Assets subject to depreciation, net	51,848,311	52,257,762	(409,451)
4	Total Capital Assets, Net	83,628,884	84,038,335	(409,451)
5	Bond Project Fund	424,083	422,579	1,504
	Total Non-Current Assets	84,052,967	84,460,914	(407,947)
	Total Assets	115,004,600	115,209,948	(205,348)
6	Deferred Outflows of Resources - Pension Plan	625,066	625,066	
	Liabilities			
	Current Liabilities			
7	Accounts Payable - Ops	263,035	265,720	(2,685)
7	Accounts Payable - Capital	2,832,153	2,498,831	333,322
8	Accrued Expenses	247,344	221,883	25,460
9	Lease Deposits	151,054	151,054	-
10	Deferred Revenue	25,067	25,067	-
11	Current portion of capital lease and bonds payable	1,147,086	1,088,099	58,988
	Total Current Liabilities	4,665,738	4,250,653	415,084
	Long Term Liabilities			
	Bond and capital lease payable	15,507,711	15,507,711	-
	Deferred Revenue	340,489	342,578	(2,089)
	Net Pension and OPEB Liability	1,395,594	1,395,594	
12	Total Long Term Liabilities	17,243,794	17,245,883	(2,089)
10	Total Liabilities	21,909,532	21,496,537	412,995
13	Deferred Inflows of Resources - Pension Plan	1,425,215	1,425,215	
	Total Net Position	\$ 92,294,919	\$ 92,913,262	\$ (618,344)

Variance Explanations - February 2023 Statement of Financial Position Assets: Unrestricted cash increased by \$5.7M due to the receipt of cash on receivables.

- 1 <u>Cash</u> Unrestricted cash improved by \$5.7M due to the receipt of cash from capital and operational accounts receivable.
- 2 <u>Accounts Receivable</u> Total receivables decreased by \$5.5M due to receiving payment from grant drawdown reimbursement from AIP construction and ARPA operations grants.
- 3 <u>Prepaid Expenses</u> Prepaid expenses are primarily related to insurance contracts and software subscriptions that we pay annually, or in advance, that we will receive benefit for over a period of time. As we use these services over the policy or contract period, the amount is recognized as an expense, rather than expensing the entire annual cost in the month that it is paid. The decrease in this account is the monthly amortization or use of these services.
- 4 <u>Capital Assets, Net</u> Historically, the airport has not capitalized equipment throughout the year as it is purchased, but instead, expenses all purchases as part of capital expenditures and then capitalizes assets at year end. This allows us to track spending for budget purposes. Therefore, the only change in the fixed assets accounts that will be seen on a monthly basis is the regular monthly depreciation of assets in service as of December 31, 2022.
- 5 **Bond Project Fund** The remaining bond project fund balance represents interest earnings that were accumulated on the project funds. The accumulated interest is still restricted in purpose, but is available to cover debt service.

Deferred Outflows of Resources:

6 <u>Deferred Outflows of Resources - Pension Plan</u> — The deferred outflows of resources represent a timing difference for recognizing changes in the estimated pension liability for our PERA pension and health plans offered to employees. The pension liability is only re-valued annually so there is no change from month to month. The change in these accounts represent accounting estimates and non-cash transactions. These amounts will only change once per year when the calculation is updated.

Liabilities: Total Liabilities increased \$333K from January 2023 to February 2023 largely driven by amounts due to vendors associated with AIP construction.

- 7 <u>Accounts Payable</u> Similar to accounts receivable, the majority of the balance and the variance from month to month is caused by the capital expenses payable to contractors and engineers associated with our capital projects. The capital accounts payable increase was due to progress made on the Airport Development Plan, Runway 12/30 Schedule 1-3 Construction, Runway 12/30 Schedule 4 Construction, and Runway 12/30 Schedule 4-7 Infrastructure Design.
- 8 <u>Accrued Expenses</u> This category is primarily made up of liabilities for un-used Paid Time Off (approximately \$180,000) and payroll accruals to recognize payroll expenses in the periods that the employees have worked. Changes in this account month to month are almost entirely related to changes in the payroll accruals.
- 9 <u>Lease Deposits</u> Lease deposits are primarily made up of General Aviation Lease deposits that were required in the standard ground lease based on a number of month's rent. We also hold deposits for parking passes held by airport tenant employees. These amounts are payable back to tenants at the end of the lease, or as parking passes are returned. The balance of deposits typically does not change materially from period to period as activity is limited.
- 10 <u>Deferred Revenue</u> This liability represents rent received in advance and is primarily made up of a pre-payment received by the BLM in 2017. Prepaid rent is a liability because we have not provided our tenant with the space for the period of time that they paid us for.
- 11 <u>Current Portion of capital lease and bonds payable</u> This balance represents principal and interest due on the outstanding revenue bond in the current calendar year. We have semi-annual payments due June 1 and December 1 for the bonds. The change from the prior month is the monthly bond interest.
- 12 <u>Long-Term Liabilities</u> The long-term bond payable and capital payable balance is updated annually in December to reflect the remaining portion due beyond one year, therefore there is no change from the prior month. The net Pension liability is also only calculated annually, so there will be no change in this amount. This is the actuarial estimate of the airports portion of the unfunded Pension liability for PERA. Long-term deferred revenue represents pre-paid revenues for periods farther out than 12 months.

Deferred Inflows of Resources:

13 <u>Deferred Inflows of Resources - Pension Plan</u> — Similar to deferred outflows described above, the deferred inflows of resources represent a timing difference for recognizing changes in the estimated pension liability for our PERA pension and health plans offered to employees. Deferred Inflows of resources actually represent increases to the pension liability that will be recognized in future years, primarily related to changes in actuarial assumptions. These will only be calculated annually, and therefore no changes will be seen month to month.

GJRAA - Breakdown of Capital Expenditure Costs Year-to-Date through January 31, 2023

2023 GRANT FUNDED CAPITAL EXPENDITURES INCURRED AND GRANT REVENUE RECOGNIZED

			Grant Revenue	
Grant		2023 Project	Recognized in	2023 GJRAA
Number	Project/Grant Description	Costs Incurred	2023	Local Share
AIP 69	Airport Development Plan	27,417	27,417	-
AIP 72	Taxiway A and RWY 11-29 Construction	1,598,124	1,598,124	-
AIP 75	Runway Design -Schedule 4-7 Utility Infrastructure	13,420	12,078	1,342
AIP 76	RWY 11-29 Construction Schedule 4	347,070	321,769	25,301
CDOT	RWY 4-22 Rehab Construction	373		373
CDOT	RWY 4-22 Rehab Design	18,282		18,282
	Total Grant Projects	\$ 2,004,687	\$ 1,959,388	\$ 45,299

	2023 Costs		
Project Description	Incurred		
mployee Parking Lot Expansion	10,830		
axilane C1A Rehabilitation Design	3,949		
022 Eagle Drive Landscaping -East	1,563		
Total Non-AIP Projects	\$ 16,342	_	